



Training Portfolio Overview





campus

52+ Gamified Trainings
More than 300+ CPE available





ERICSSON



Bayer



Microsoft



DECATHLON



FUJITSU

Deeigual.



CBRE
CB RICHARD ELLIS



NORTHGATE
Renting Flexible



IKEA

Dia

citi



ThyssenKrupp



TOYOTA

Unilever



vodafone

adidas

IBERIA

VOLVO

Energizer.

Janssen

NOVARTIS

NIVEA

PHILIPS

P&G

MetLife

OTIS



440,000+ end-users worldwide in 15 languages train daily with ARC Serious Business Games

*As of October 2023

www.ARC-Institute.com

Audit Research Center | ARC Institute

The **ARC Institute** is a university spin-off. The ARC Institute focuses on networking between science and practice. The ARC Institute provides thought leadership and innovative methods to support its customers across all industries in digital transformation. The ARC Institute is the innovation and premium holding brand.

The Audit Research Center as part of the ARC Institute supports audit departments globally and especially national IIA associations with yearly 1.800+ training days and transformation services along an audit knowledge value chain.



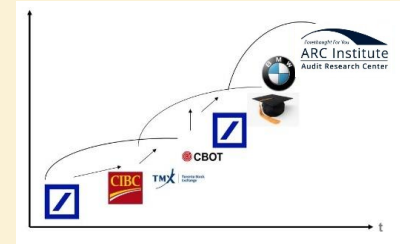
Dr. Dominik Foerschler | Managing Director

Dominik.Foerschler@ARC-Institute.com

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Certified Internal Auditor CIA, CRMA, QA
Bachelor of Arts in Banking & Finance,

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Chairman of the Digital Transformation Board
Chief Editor Risk, Compliance & Audit Journal
Qualified Executive Trainer §33 KWG, SREP
in Banking Supervision for Audit Committee and C-Level



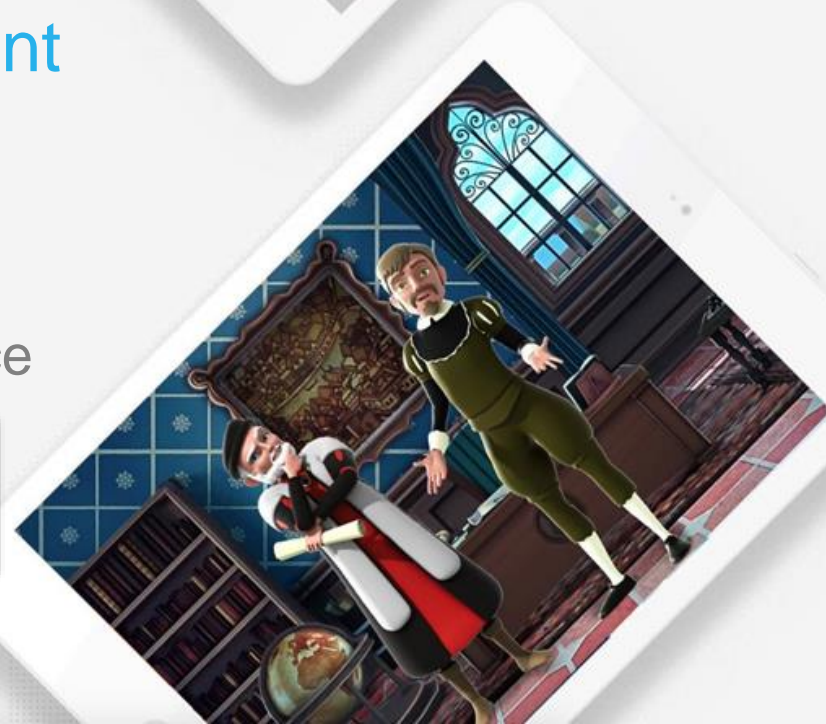
A unique learning experience!

engagement

(1) useful

(2) fun

(3) experience



Gamification - that's how you learn today!

Effective competence development in a world of digital transformation

Start your learning journey



AGILE



STELLAR



IDEA



COUNTDOWN



KAOS



2100



SAHARA



AQUA



SOS



CHRISTMAS



CHOCOLATE

More than 52+ gamified trainings with different durations are waiting for you!

Useful content

- ✓ Applicable to the job
- ✓ Top-notch quality



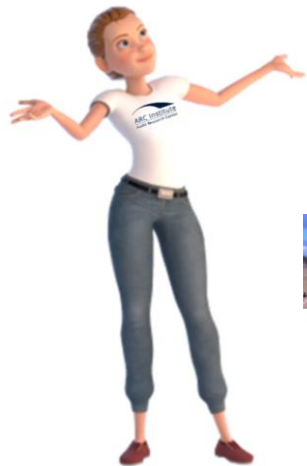
Simulators

- ✓ Personalized feedback



Gamification

- ✓ Better engagement



Over 8h



ARC Gamified Training Portfolio

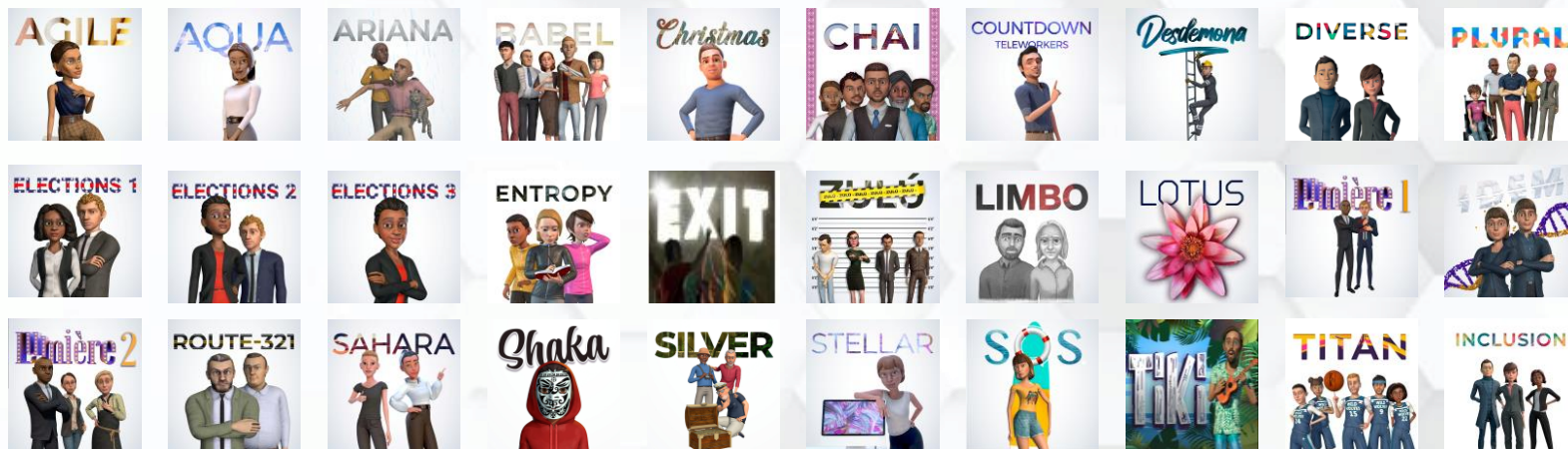
Min.



From 6h
to 3h



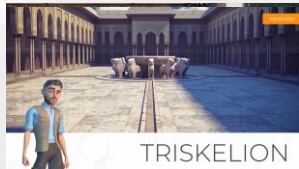
Less
than 4h



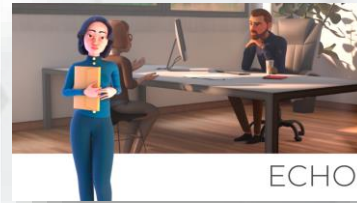
Create a company individual learning journey...



MERCHANTS



TRISKELION



ECHO



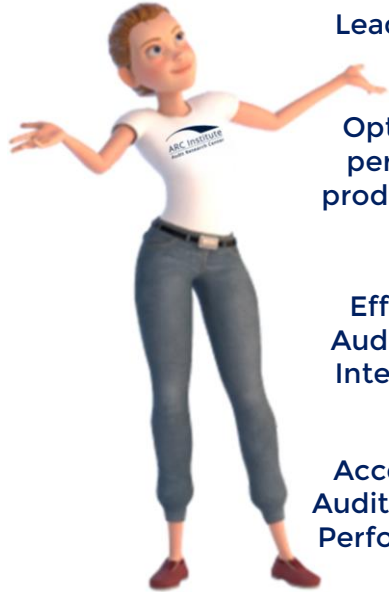
IDEA

Audit Engagement Manager learning journey

[this is only one example]

Internal Audit | ARC Learning Paths

Min.



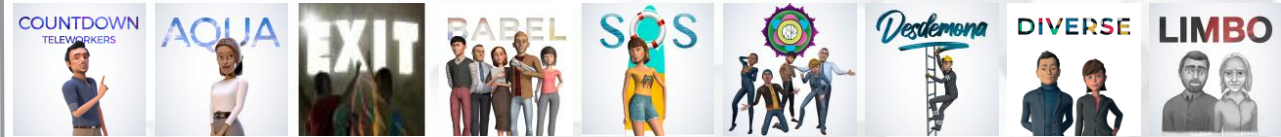
Successful
Audit
Leadership



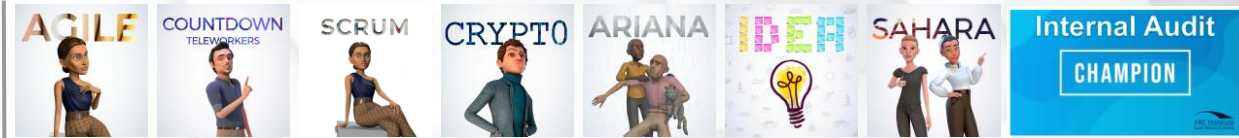
Optimize
personal
productivity



Effective
Audit Team
Interaction



Accelerate
Audit Process
Performance



Internal Audit

ARC Learning Paths

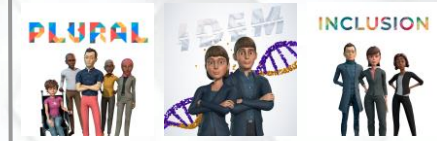
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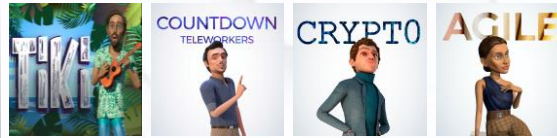
Own
The ROOM



Audit
Ethic Training



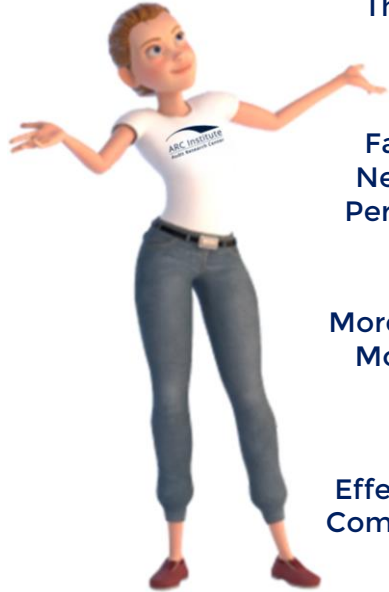
Fast Track
New Joiner
Performance



More Resilience
More Power



Effective Audit
Communication





campus

Please see insights to each gamified training on the following slides

52+ Gamified Trainings
More than 300+ CPE available





Ethics



IDEM

Ethical and responsible perspectives

Available languages



How to understand inequalities caused by gender stereotypes, roles, and biases and what impact they have?

PLURAL



Ethics



PLURAL

Diversity Audit

Available languages



What topics might be important in a diversity audit?



PACIFIC



Audit team management

Available languages:



How can you increase audit team motivation and get high-performance audit teams?



MERCHANTS

🕒 10h

Audit Negotiation and Communication

Available languages:



Forethought For You
ARC Institute
Audit Research Center

How to improve your skills as an audit negotiator and learn to resolve conflicts?

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TRISKELION

 10h

Time management and personal productivity

Available languages:




Forethought For You
ARC Institute
Audit Research Center

How can I complete my audit engagements on time with better time management?



ECHO



Trusted Advisor as Audit Coach

Available languages:



How to coach your auditee as trusted advisor to new solutions?



IDEA



4h

Creative problem solving

Available languages



How can you create better solution-based audit recommendations?



CRYPTO

 5h

IT-Security and defence against
social engineering risk

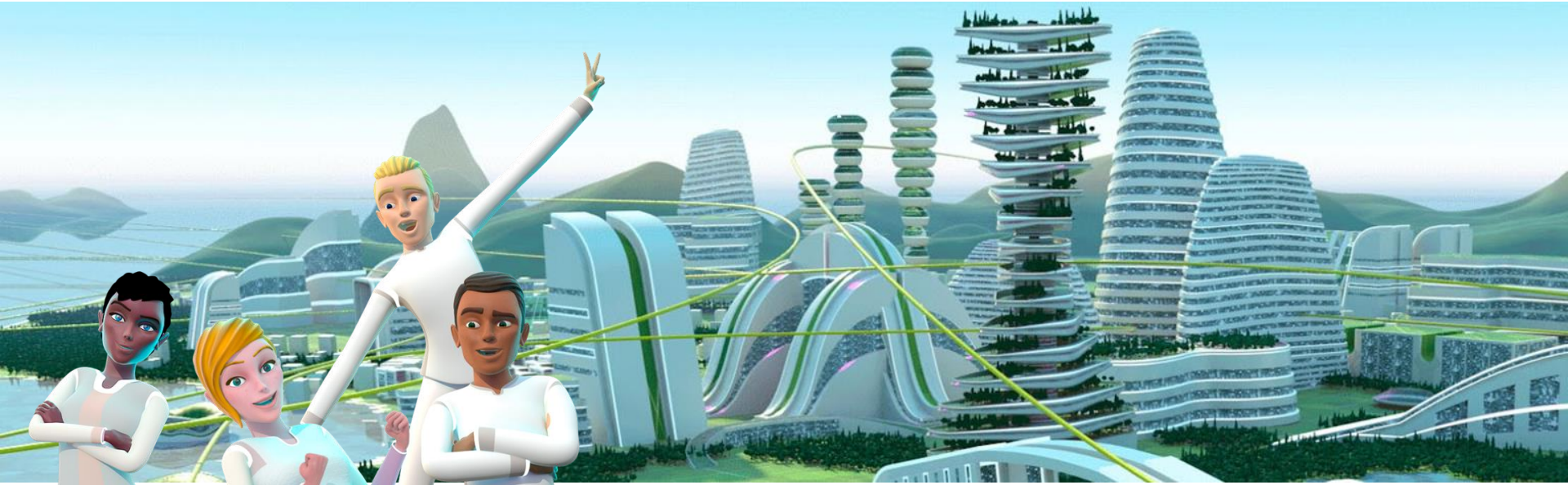
Available languages



Forethought For You
ARC Institute
Audit Research Center

Fit for Cyber Security? How can I, as an auditor, increase my fundamental knowledge
in the area of defense against social engineering?

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2100

Customer Centric Thinking

Available languages:

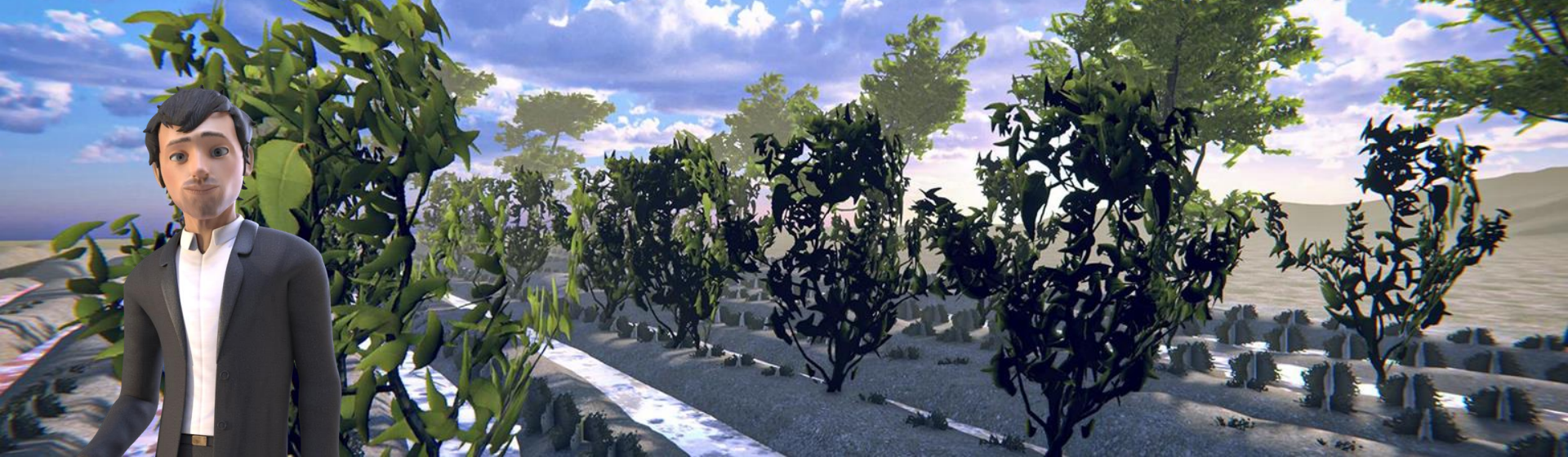
- ES
- EN
- FR
- DE
- DU
- ITA
- PT
- ZHS
- TRK
- RU
- AR



5h



In order to make customer-centric audit recommendations, how can I, as an internal auditor, better understand the processes to be audited from the customer's point of view?



CHOCOLATE

Influence and persuasion

Available languages:



How do I manage to convince the auditees of my proposed solutions?



ZULÚ



Successful nonverbal communication

Available languages



How can I better read and interpret non-verbal communication during audit interviews?



AGILE

Agile Methodologies part 1

Available languages



What methods and approaches need to be learned for an Agile approach in the audit team?

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New launching

Scrum | Agile part 2

🕒 3h

More flexibility and dynamics with agile approaches

Available languages



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What methods and approaches need to be learned for an Agile approach in the audit team?



SAHARA

Effective task delegation



Available languages:



How to get faster and more precise audit team processes?



AQUA

Giving effective feedback

Available languages:



What is the best way to provide meaningful feedback to my auditees as well as to my audit team colleagues?



COUNTDOWN

Productive remote teamwork

Available languages:



How to work more efficiently and goal-oriented in audit remote teams?



STELLAR



Remote team leadership

Available languages



As an audit team leader, how can you lead your audit teams in a more effective and focused way?



CHRISTMAS

Assertiveness

Available languages:



How can I learn to improve my assertiveness in order to constructively resolve conflicts during audit interviews and final audit meetings?



S.O.S.



Emotion management

Available languages



How can I better mitigate an emotional topic and take the emotion out of an audit interview or audit exit meeting?



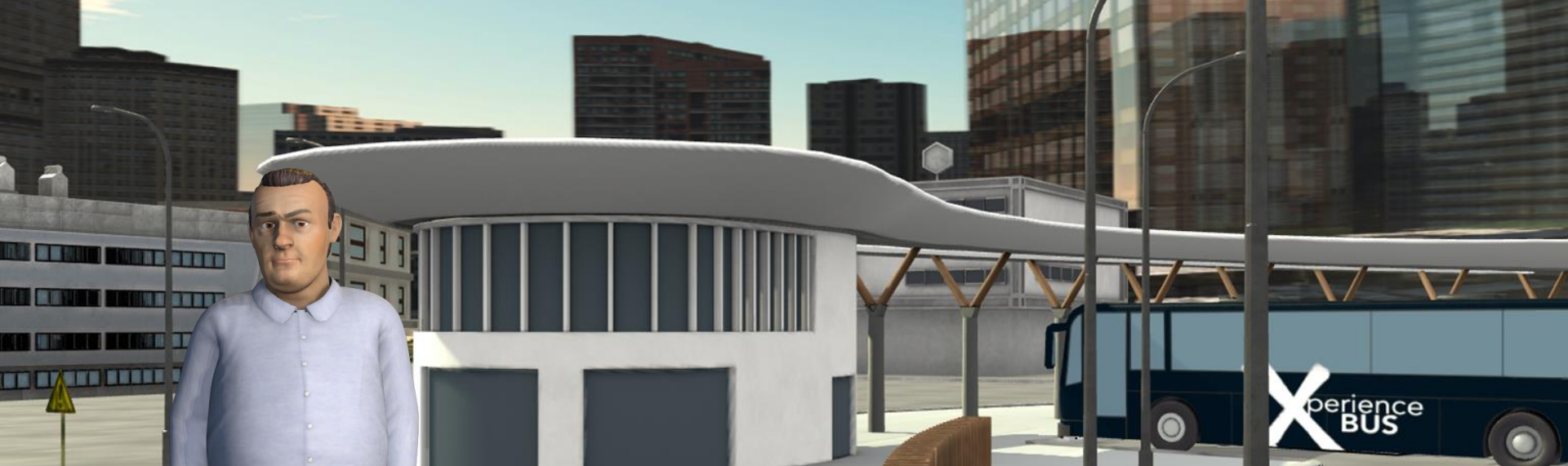
KAOS

Conflict resolution

Available languages



How can you develop successful conflict resolution strategies for better output in internal audit engagements?



ROUTE-321



Change management

Available languages



Change management starts with people, how can I best engage auditees and get them inspired for change when making solution-oriented audit recommendations?



ARIANA



Improve Decision-making

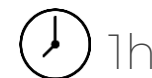
Available languages



How to make better decisions during your internal audit engagements?



BABEL



Interpersonal communication

Available languages



To integrate the right solutions into audit interviews and closing meetings,
how can I better understand the conversational styles of my business counterparts?



LOTUS

Developing resilience

Available languages



How can you and your team members become more resilient during high impact audit engagements?



DIVERSE



Diversity and inclusion

Available languages



How can I enhance my awareness of diversity issues while performing an audit?



Elections 1



High impact presentations

Available languages



How can you improve auditee satisfaction in an audit closing meeting?



ELECTIONS 2

High impact presentations 2

Available languages



How can you improve auditee satisfaction in an audit closing meeting?



ELECTIONS 3

High impact presentations 3



Available languages



How can you improve auditee satisfaction in an audit closing meeting?



Inclusion

Avoid analytical bias



Available languages



How can you consciously focus in the audit to avoid existing bias, prejudices and stereotypes in your analyses?



New launching



SHAKA

Active listening

🕒 2h

Available languages

- ES
- EN
- FR
- DE



How can you become an even better internal auditor by active listening in audit interviews?



Silver

Clear goal setting

Available languages



Forethought For You
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How can I more clearly define the objectives for performing my internal audit engagements?



TIKI



Better and effective meetings

Available languages



How can I increase the output of my audit interviews and audit team meetings more effectively?



TITAN

Team Motivation

 3h

Available languages

- ES
- EN
- FR
- DE



How can you motivate your audit team to high performance?

New launching



Exit

Team work

Available languages



Forethought For You
ARC Institute
Audit Research Center

How can you increase audit team motivation and get high-performance audit teams?



Chai

Stress management

Available languages



How can I achieve a great audit performance even under pressure?



Lumière 1

Lumière 1, 2, 3

Sales prospecting 1



Available languages



How can you sell your audit findings even better?



New launching



Lumière 2



Sales prospecting channels

Available languages



How can you sell your audit findings even better?



New launching

Desdemona

How to build trust

Available languages



Forethought For You
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Audit Research Center

As an internal auditor, how can you build relationship management with trust?

More news to come



Stay tuned!
Coming soon...



Smart Learning

Audit-Championship.com



Learn while you play!

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