



# Gamified Training Skills and Competence Matrix Overview



- **PACIFIC:** Leadership and team management.
- **MERCHANTS:** Negotiation and deal closing.
- **TRISKELION:** Time management and productivity.
- **ECHO:** Coaching.
- **2100:** Customer service.
- **AQUA:** Effective feedback.
- **CHRISTMAS:** Assertiveness.
- **SAHARA:** Effective task delegation.
- **CHOCOLATE:** Influence and persuasion.
- **IDEA:** Creative problem solving.
- **S.O.S.:** Emotion management.
- **KAOS:** Conflict resolution.
- **COUNTDOWN:** Efficient remote work.
- **AGILE:** Agile philosophy.
- **STELLAR:** Remote team leadership.
- **ROUTE-321:** Effective change management.
- **ARIANA:** Decision-making.
- **BABEL:** Interpersonal communication.
- **DIVERSE:** Diversity.
- **LOTUS:** Resilience.
- **ZULÚ:** Nonverbal communication.
- **TIKI:** Effective meetings.
- **ELECTIONS 1:** Script preparation for presentations.
- **ELECTIONS 2:** Audiovisual design for presentations.
- **ELECTIONS 3:** Public speaking skills.
- **SILVER:** Goal setting.
- **SHAKA:** Active listening.
- **EXIT:** Teamwork.
- **CHAI:** Stress management.
- **SCRUM:** Scrum framework.
- **DESDEMONA:** Trust.
- **LUMIÈRE 1:** Basics of sales prospecting.
- **LUMIÈRE 2:** Sales prospecting channels.
- **LUMIÈRE 3:** Sales prospecting on social media.
- **TITAN:** Team motivation.
- **PLURAL:** Diversity.
- **LIMBO:** Collaboration
- **INCLUSION:** Adopting an inclusive outlook.
- **IDEM:** Gender equality.
- **DEX:** Emotional intelligence.
- **MINDFULNESS:** Introduction to mindfulness.
- **IRIS:** Nonviolent collaborative communication.
- **LARUS:** Healthy lifestyle.
- **LINK:** Networking.
- **ALLEGRO:** Achieving your goals.



	PACIFIC	MERCHANTS	TRISKELION	ECHO	2100	AQUA	CHRISTMAS	SAHARA	CHOCOLATE	IDEA
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1. Continuous learning	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
2. Assertiveness						✓	✓	✓		
3. Self-confidence	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
4. Self-control	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
5. Self-awareness	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
6. Information sourcing	✓	✓	✓	✓	✓					✓
7. Coaching	✓			✓	✓	✓		✓		
8. Effective communication	✓	✓		✓	✓	✓	✓	✓	✓	✓
9. Coordination						✓	✓	✓		✓
10. Empathy						✓	✓		✓	
11. Work-life balance	✓		✓							
12. Focus	✓	✓	✓			✓	✓	✓	✓	✓
13. Flexibility	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
14. Change management	✓		✓			✓	✓	✓		
15. Conflict management	✓	✓			✓	✓	✓			
16. Impact and influence	✓	✓		✓		✓	✓	✓	✓	✓
17. Initiative	✓	✓	✓		✓	✓	✓	✓	✓	✓
18. Innovation and creativity	✓	✓	✓		✓					✓
19. Integrity	✓	✓	✓	✓	✓	✓	✓			
20. Leadership	✓	✓	✓	✓		✓	✓	✓	✓	
21. Negotiation	✓	✓			✓				✓	
22. Results-orientation	✓	✓	✓	✓		✓		✓	✓	✓
23. Analytical thinking	✓	✓		✓						✓
24. Planning	✓	✓	✓	✓				✓		
25. Relationship building						✓	✓	✓	✓	
26. Conflict resolution					✓	✓	✓			
27. Problem solving	✓	✓		✓	✓	✓	✓	✓	✓	✓
28. Grace under pressure	✓	✓	✓		✓	✓	✓			✓
29. Decision-making	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
30. Teamwork	✓		✓			✓	✓	✓		
31. Customer service	✓	✓			✓		✓			

	S.O.S.	KAOS	COUNTDOWN	AGILE	STELLAR	ROUTE-321	ARIANA	BABEL	DIVERSE	LOTUS
1. Continuous learning	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
2. Assertiveness	✓	✓	✓	✓	✓	✓	✓	✓	✓	
3. Self-confidence	✓	✓	✓	✓	✓		✓		✓	✓
4. Self-control	✓	✓	✓		✓	✓	✓	✓	✓	✓
5. Self-awareness	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
6. Information sourcing					✓		✓		✓	
7. Coaching	✓	✓	✓	✓	✓	✓		✓	✓	
8. Effective communication	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
9. Coordination		✓	✓	✓	✓		✓			
10. Empathy	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
11. Work-life balance	✓	✓	✓		✓	✓				✓
12. Focus		✓	✓	✓	✓	✓	✓	✓	✓	✓
13. Flexibility	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
14. Change management	✓		✓	✓	✓	✓	✓	✓	✓	✓
15. Conflict management		✓		✓	✓	✓		✓	✓	
16. Impact and influence	✓	✓	✓	✓	✓	✓	✓	✓	✓	
17. Initiative		✓	✓	✓	✓	✓	✓	✓	✓	✓
18. Innovation and creativity				✓		✓			✓	✓
19. Integrity	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
20. Leadership	✓	✓	✓	✓	✓	✓		✓	✓	
21. Negotiation		✓						✓		
22. Results-orientation		✓		✓	✓		✓		✓	
23. Analytical thinking	✓	✓		✓	✓	✓	✓		✓	
24. Planning			✓		✓		✓			✓
25. Relationship building	✓	✓	✓		✓	✓		✓	✓	✓
26. Conflict resolution		✓			✓		✓		✓	✓
27. Problem solving	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
28. Grace under pressure	✓	✓				✓		✓		✓
29. Decision-making	✓	✓	✓	✓	✓	✓	✓		✓	✓
30. Teamwork	✓	✓	✓	✓	✓			✓	✓	✓
31. Customer service				✓				✓	✓	

	ZULU	TKA	ELECTIONS1	ELECTIONS2	ELECTIONS3	SILVER	SHAKA	EXIT	CHAI	SCRUM
1. Continuous learning	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
2. Assertiveness	✓	✓	✓	✓	✓		✓	✓		✓
3. Self-confidence	✓		✓		✓	✓		✓	✓	✓
4. Self-control	✓	✓				✓	✓	✓	✓	
5. Self-awareness	✓	✓				✓	✓	✓	✓	✓
6. Information sourcing	✓		✓	✓	✓	✓		✓	✓	
7. Coaching	✓	✓					✓		✓	✓
8. Effective communication	✓	✓	✓	✓	✓	✓	✓	✓		✓
9. Coordination						✓		✓		✓
10. Empathy	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
11. Work-life balance	✓								✓	
12. Focus	✓	✓	✓	✓	✓	✓	✓		✓	✓
13. Flexibility	✓	✓		✓		✓	✓	✓	✓	✓
14. Change management		✓				✓	✓		✓	✓
15. Conflict management						✓	✓			✓
16. Impact and influence	✓	✓	✓	✓	✓		✓	✓		✓
17. Initiative	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
18. Innovation and creativity		✓	✓	✓	✓					✓
19. Integrity	✓	✓	✓	✓	✓		✓		✓	✓
20. Leadership	✓	✓	✓		✓		✓		✓	✓
21. Negotiation	✓	✓					✓			
22. Results-orientation		✓	✓	✓	✓	✓		✓		✓
23. Analytical thinking	✓	✓	✓	✓	✓	✓		✓	✓	✓
24. Planning		✓	✓	✓	✓	✓	✓	✓		
25. Relationship building	✓	✓	-	-	-	-	✓	✓	✓	-
26. Conflict resolution							✓			
27. Problem solving	✓	✓	✓		✓	✓	✓	✓		✓
28. Grace under pressure		✓				✓	✓	✓	✓	
29. Decision-making	✓	✓	✓	✓	✓	✓		✓	✓	✓
30. Teamwork	✓	✓	-	✓	-	✓	✓	✓	-	✓
31. Customer service	✓		✓	✓	✓		✓			✓

	DESDEMONA	LUMIÈRE 1	LUMIÈRE 2	LUMIÈRE 3	TITAN	PLURAL	LIMBO	INCLUSION	IDEM	DEX
1. Continuous learning	✓	✓	✓	✓	✓	✓	✓	✓	✓	
2. Assertiveness		✓	✓	✓		✓	✓	✓	✓	✓
3. Self-confidence	✓	✓	✓	✓	✓	✓	✓	✓	✓	
4. Self-control	✓	✓	✓	✓		✓	✓	✓	✓	✓
5. Self-awareness	✓					✓	✓	✓	✓	✓
6. Information sourcing	✓	✓	✓	✓	✓	✓	✓	✓	✓	
7. Coaching					✓	✓		✓		
8. Effective communication	✓	✓	✓	✓		✓	✓	✓	✓	
9. Coordination		✓			✓		✓			
10. Empathy	✓		✓	✓	✓	✓	✓	✓	✓	✓
11. Work-life balance									✓	
12. Focus	✓	✓	✓	✓			✓	✓	✓	
13. Flexibility	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
14. Change management	✓	✓			✓	✓				✓
15. Conflict management						✓		✓		✓
16. Impact and influence		✓	✓	✓		✓	✓	✓	✓	
17. Initiative	✓	✓	✓	✓	✓	✓	✓	✓		✓
18. Innovation and creativity		✓	✓	✓		✓	✓	✓	✓	
19. Integrity	✓				✓	✓	✓			✓
20. Leadership			✓	✓	✓	✓		✓		
21. Negotiation		✓	✓	✓					✓	
22. Results-orientation	✓	✓	✓	✓	✓		✓	✓	✓	
23. Analytical thinking	✓	✓	✓	✓	✓	✓	✓	✓	✓	
24. Planning	✓	✓	✓	✓	✓		✓			
25. Relationship building	✓				✓	✓	✓	✓	✓	✓
26. Conflict resolution							✓			✓
27. Problem solving	✓	✓	✓	✓			✓		✓	
28. Grace under pressure	✓	✓	✓	✓	✓		✓			
29. Decision-making	✓	✓	✓	✓	✓	✓	✓	✓	✓	
30. Teamwork	✓	✓	✓	✓		✓	✓	✓	✓	
31. Customer service		✓	✓	✓				✓		

MINDFULNESS

IRIS

LARUS

LINK

ALEGRO

	MINDFULNESS	IRIS	LARUS	LINK	ALEGRO
1. Continuous learning	✓			✓	✓
2. Assertiveness		✓		✓	
3. Self-confidence	✓	✓	✗		✓
4. Self-control	✓			✓	✓
5. Self-awareness	✓	✓		✓	✓
6. Information sourcing			✗	✓	
7. Coaching				✓	
8. Effective communication	✓	✓		✓	
9. Coordination					✓
10. Empathy	✓	✓		✓	
11. Work-life balance	✓				✓
12. Focus	✓			✓	✓
13. Flexibility	✓		✗	✓	✓
14. Change management	✓		✗	✓	✓
15. Conflict management	✓	✓		✓	
16. Impact and influence	✓			✓	
17. Initiative			✗	✓	✓
18. Innovation and creativity	✓				✓
19. Integrity	✓	✓			✓
20. Leadership	✓	✓		✓	
21. Negotiation		✓		✓	✓
22. Results-orientation					✓
23. Analytical thinking			✗	✓	✓
24. Planning			✗		
25. Relationship building	✓	✓		✓	✓
26. Conflict resolution					
27. Problem solving	✓			✓	✓
28. Grace under pressure	✓	✓	✗		✓
29. Decision-making	✓			✓	✓
30. Teamwork		✓		✓	
31. Customer service				✓	

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